Making the difference through contract services

Our company

At Turner & Townsend we’re passionate about making the difference. That means delivering better outcomes for our clients, helping our people to realise their potential, and doing our part to create a prosperous society.

From a single quantity surveying partnership in the UK founded in 1946, we have grown to become a world-leading professional services company, with 110 offices and over 6,000 employees around the globe.

With our experience of major capital projects all over the world we’re experts at managing the many moving parts involved in complex programmes.

At the heart of our approach is a focus on better outcomes. With an independent view we do things smarter; we give the clarity and rigour to help teams work better together, to make an investment case stronger, to raise the standards of delivery and to maintain schedules and budgets.

It’s how we’ve made the difference for more than 70 years.

Our approach

We have developed an independent and distinctive full contractual lifecycle model. Our team of experts are construction professionals with deep and practical experience, many of whom also hold legal qualifications, giving us a unique insight of the industry and its issues.

Whether you are seeking intelligent procurement, project advisory, support in minimising risk or dispute resolution, our tailored COG model approach can provide the strategic, analytical and independent testimony to support and develop your own processes.

By drawing on our specialist knowledge, allied to the strength and depth of Turner & Townsends’ experience on major capital programmes across the Infrastructure, Real Estate and Natural Resources sectors, we are confident our approach will help deliver the outcomes that matter to you.

In the ever-changing landscape of today’s world, our clients want to see results that make a difference and which afford protection from commercial risk, safe in the knowledge that our independent advice in all contractual related matters will provide the best possible outcome to your investments.

We are confident that our approach will bring success to your project and will be proud to demonstrate where we have brought success to others.

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Intelligent Procurement

A procurement pathway from programme level strategy to contract award, managing the buying process, implementing consistent procedures and engaging the supply chain.

Intelligent Procurement Pathway

1. Procurement Strategy
   - Aligning the business commercial strategy to your business visions and objectives.
   - Developing the procurement and contracting strategies to drive value and mitigate risk.
   - Engaging the supply chain to validate the strategy and obtain market buy-in.
   - Ensuring the strategy is developed to optimise opportunities and minimise risks.

2. Procurement Execution
   - Effectively managing the procurement process from specification to award.
   - Developing the contracts to optimise opportunities and minimise risks.
   - Implementing contract assurance and early dispute resolution techniques.

3. Supply Chain Strategy
   - Driving value and performance from a better understanding of your supply chain.
   - Developing procurement and contracting strategies to drive value and mitigate risk.
   - Aligning the business commercial strategy to your business visions and objectives.

4. Supply Chain Development
   - Effectively managing the procurement process from specification to award.
   - Developing the contracts to optimise opportunities and minimise risks.
   - Aligning the business commercial strategy to your business visions and objectives.

5. Project Advisory
   - Assessing project performance and implementing effective measures to improve certainty of business outcomes.
   - Developing an understanding of the contractual framework and scenario testing for protection against contractual risk.
   - Providing independent advice on the merits of claims to provide an objective stand back view of the project.

6. Dispute Resolution
   - Strategies to avoid dispute, providing commercial pragmatism, bringing resilience and achieving the best outcome in formal disputes.
   - Providing independent, expert and objective opinion and testimony from experienced practitioners, with a proven track record in formal proceedings.

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